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The Series6 insurance by [Texasinsurance](#)

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Do you need to take the Series 6 exam? Do you have limited time to study? If your answer is "yes" to both questions, then you are in the right place!

Series 6 Insurance : The exam

Officially known as the "Investment Company Products / Variable Contracts Limited Representative Qualification Examination", the Series 6 exam is often a requirement to become a registered representative at an insurance company or mutual fund. The Series 6 exam is administered by the regulatory Authority financial industry called (NASD).

The Solomon Exam Prep Series 6 has 300 practice questions based on the same subject categories in the same proportion as the current 6 series view:

8% securities Marketable securities Economic Factors

23% Values and Tax Regulations

18% marketing, prospecting and sales presentations

13% of customers rating

26% of information - Securities Investment Company and Variable Contracts

12% opening and servicing customer accounts

Each test on the series Salomon Exam Prep 6 is 100 questions long, just like the actual exam. Each question is followed by an immediate response and explanation. Users may pause at any time and resume at the same point later. At the end of each test 100 practice questions, users receive a score and a pass / fail grade.

The Series 6 exam is for individuals who wish to sell only mutual funds and variable annuities, while the Series 7 exam is the main NASD series that allows agents who are qualified as representatives Sales of general values. In addition, to further demonstrate competency in the field of financial planning, many agents find it interesting to earn the designation "have certified financial planner" or "granted a charter financial advisor."

Qualifications and skills for the Series6 insurance exam

Insurance sales agents should be flexible working, enthusiastic, confident, disciplined, tough, and willing to solve problems. These are knowledges they should know while doing the Series 6 insurance exam. They should also communicate effectively and inspire customer confidence. Because they usually work without supervision, sales agents must be able to plan their time well and have the initiative to locate new customers.

An agent of insurance that shows the capacity and driving can become a sales manager in a local office. Some argue in the positions of supervisor or executive agency. However, many who have accumulated a good clientele prefer to remain in the work of sales. Some - particularly in the property and the accident zone - establish their own agencies or independent brokerage firms.

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