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Data security is an important part in the management of any company involved in information technology. Without proper data security measures, a lot of companies will have a hard time dealing with the threats posed by hackers and other inimical activities aimed against them. This is especially true if your company is an emerging one or is small in size. These are the types of companies that hackers love to target. It can be a huge risk for IT consultancy firms that use telemarketing as a medium to generate their IT consulting leads. It is easy to overlook security when using multiple communication channels.

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Still, how can you protect your firm? There are a couple of tips that you might want to try.

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To start with, outsourced services, especially when it comes to independent telemarketers that you hired to reach your prospects, are susceptible to attacks. Yes, it may be true that these firms have good security, but that does not mean they can respond quickly when you need them.

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Second, make sure your websites are secure. Aside from the vulnerabilities that open up between your telemarketers and your company, your website can also be hacked by criminals. By updating your software, as well as getting a more secure IT infrastructure, you can protect your firm better.

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Third, some applications and programs are not necessary at all. You can just delete them or uninstall them. Some program features, like automatic updates and uploads, can be exploited by hackers. More often than not, you will not know about the hack until it is too late.

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Fourth, if you are banking online all the time, then it will be good if you can use a computer that is strictly for banking purposes only. It may be one under lock and key, or it could be one that has a special access for you only. This is one good way to protect your money. No hackers can easily get to your transactions if your banking computer is used strictly for banking purposes.

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Fifth, encrypting your data is a must. This is a very basic, as well as effective, means for you to ensure that business data is not readily stolen. As long as hackers do not know how to break your encryption, you can be assured that all your business transactions and records are secure.

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And lastly, look before you click. This may sound too cliché, but there are just too many people, businessmen included, that get duped by innocent looking links and e-mail attachments. Hackers and other cyber criminals take advantage of these to insert a virus or a worm that can seriously

affect your business. If you can't be sure that a link is safe enough, then it is best if you just avoid them.

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Data security is a serious concern for all of us. Still, as long as the proper precautions are taken, then it is easy to protect your business. These tips can serve as a useful guide for you in protecting your firm.

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