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PPC - Advertise Online by [Payal Jain](#)

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PPC advertisement is quick method to promote, branding and advertising your website, products or services online. It's a paid advertising and most effective method these days. You can manage, control and track PPC advertisement online.

PPC is one of the most effective marketing channels and you can get best ROI with little investment. It's a controlled advertising and you can run even by Rs.500. You have to pay only for the clicks you get. In PPC you have to plan the target market, keywords, products and services you are selling. Make an elaborated list of keywords that can send much traffic and choose highly converting keywords. Get created landing page that best describe the services/products, create relevant text ads. Use your funds smartly and focus on ROI not on cost.

In PPC keyword research is the keyword because traffic on your site depends upon the search volume of the keywords. Choose the keywords that most likely to be searched by users. You can take the help of Google Analytics and Google webmaster tool, Google Keyword Tool of Google AdWords. Google Analytics provide you the exact traffic on various keywords if your website is old and you have done SEO work then you have good set of keywords for targeting.

You can target on the keywords that are not ranking well but able to drive good traffic on your site. This can help you to make better strategy for your online campaign. You can also look at Google webmaster tool that helps you to analyze keywords at the next level of how much impression and clicks you are getting on a particular position.

You can target on the keywords that are not ranking well but able to drive good traffic on your site. Search engine marketing services can help you to make better strategy for your online campaign. You can also look at Google webmaster tool that helps you to analyze keywords at the next level of how much impression and clicks you are getting on a particular position. It gives you the impression, Clicks, CTR and Avg. position of the keywords in organic search. So, choose the best keywords from there.

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A [PPC company](#) provides online advertisement management that will manage PPC advertisement for your sites product and services and you can pay them consultant fee. You can also ask them to do SEO services and a [SMO services](#) for you so that your business gets exponential growth.

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