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Making profitable investments in residential sector of the real estate needs much hard work and diligence. But fortunately this is not something which cannot be achieved and has been achieved by many individuals. However a successful and profitable investment in real estate hardly occurs by accidents. In order to efficiently achieve the financial goals one needs to develop a proper plan and then execute the same. However the question remains the same for an investor that how to determine what is the right time to get started with investing in real estate. Undoubtedly this proves to be quite a challenging task. However many statistics are available which will assist an investor in this process. One needs to have a detailed knowledge about the various factors that determine the real estate evaluation.

The potential investor needs to evaluate economic factors such as wage rates, purchasing power and income levels, employment levels, transaction costs, interest rates and availability of finances. Also, the investor should have a fair idea about the relationship between regional, local and national economy and determine their effects on the prices of residential properties. Also, prestige and prices of some locations encourage people to prefer one location as compared to the other. Social factors such as education, age distribution, pride of owning and crime rates need to be considered while analyzing the patterns of residential real estate.

Also, to have a successful investment in the real estate, the individual requires evaluating the national, regional and local policies and determining their effect on the prices of residential properties. These policies influence the demand and thus affect prices of the real estate. The factors like taxation policies, use controls, rent controls and zoning can speed up the development of real estate or can slow down the economic growth. Various essential facilities and amenities like access to schools, colleges, hospitals, and shopping malls and other basic amenities, public transport, security services also influence demand and the prices of residential real estate.

Also, environmental, location and physical factors also influence the investments in residential sector of real estate. The variables like situation and site allows the potential investor to determine and analyze the values and trends of real estate. The site variable determines the value of real estate by enabling the owner to utilize the inherent features and resources of a property. Land topography and size are the common features which need to be considered in the analysis. Situation factor determines establish value with respect to proximity to other amenities such as shopping center, business center, schools, colleges, a freeway and sewage treatment plants. Considering these important factors and appropriate knowledge about the laws governing the real estate industry one can make profitable investments in the real estate.

Residential real estate of Mohali offers profitable deals to the potential investors which they can cherish for a lifetime. If you wish to invest in plots in sunny enclave in Mohali then it is the right time as these offer many options both for investment as well as residential purposes. You can hire the services of experienced real estate agents and make profitable deals.

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