



Article Side

Difference Between a Realtor and a Real Estate Consultant by [Rahul](#)

Article published on February 22nd 2012 | [Real Estate](#)

Speaking in plain terms the job of a realtor is based on a commission, who has the duty of showing the houses without charging any initial fee. It is only at the end of the sale that the realtor makes money by taking a percentage of the sales. Realtors are more widespread than real estate consultants and are required to follow set guidelines and maintain professional ethics in all their dealings.

A real estate consultant on the other hand, is allied with a real estate association. A consultant gets remunerated for their time, by the hour, instead of commissions, and will ask for a set hourly payment for conducting property tours for buyers, completing any official procedure, not considering whether or not the sales deal has been done successfully.

Now you need to decide which is better for you. Realtors are best for one-time purchasers and property owners. The realtors will assist you all through to find a dream home as per the area of your choice. The best aspect about hiring a realtor is that you need to pay them only if lead you to a purchase, thus you should always be in contact with a realtor such that the task of finding a house apt for your needs becomes easy. Conversely, since they are sales-driven, there will be a much more strain to purchase the apartment they show from a realtor, and there are chances you may not get absolute honesty from a realtor whose target is to make a successful sale, and realtors will not want to waste your time or their visiting properties they recognize you will not be interested in.

Real estate consultant, though, will by and large give you candid answers, as they are remunerated for their time whether or not the sale is made. If you do not want to invest your own time then you can get the consultant to carry out the legal proceedings for you. You can also save on money as consultants are only compensated for the services they carry out and not a flat fee. Real estate consultant is ideal for investors or recurrent property purchasers, or for anybody who wants to sell their house on their own. Consultants on certain occasions also operate as a third-party property evaluation expert, which is an essential procedure to be followed for properties that are being sold sale by the owners. A consultant will save your money, by leading you to the exact property that is available at the price you want to pay.

Having understood the basic difference between a realtor and a real estate consultant, you can do a little bit of homework to assess your needs and accordingly hire the services of either of them to carry out the real estate transaction.

Article Source:

<http://www.articleside.com/real-estate-articles/difference-between-a-realtor-and-a-real-estate-consultant.htm> - [Article Side](#)

[Rahul](#) - About Author:

If you are looking for a [2 bhk flats in Indirapuram](#) and a [flats for sale in Indirapuram](#) or a [flat for rent in Indirapuram](#) you can contact Ask Consultants.

Article Keywords:

Flats For sale In Indirapuram, Flat For Rent In Indirapuram, 2 bhk flats in Indirapuram

You can find more [free articles](#) on [Article Side](#). Sign up today and share your knowledge to the community! It is completely FREE!