



## Article Side

Forex IB – a Chance to Receive Compensation by Introducing Customers [Shannon Hill](#)

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The Forex IB (Introducing Broker) is an excellent opportunity for the organizations and the individuals to get compensation for introducing their contacts and customers to the Forex Market. An IB business can be molded in various ways. It relies on the potential or existing client base of the company or the individual. IB is a kind of offline forex partner in a merchant company or a Forex Firm. If the aim of an individual is to augment the business by providing their clients FX trading or services related to Managed Forex, they can best serve them by becoming IB. The interesting feature of the IB is that they possess all inclusive knowledge and experience in their profession. But they cannot be addressed as an IB broker. They are just like advisors who advice their clients on matters concerning trade and concern.

By acting as a forex partner, at the Forex Firm they advice the clients with matters concerning market analysis of advisory, marketing and sales thus assisting them take a thoughtful decision. These professionals can also make use of internet to establish a broader client base.

### Why Forex Introducing Broker?

The various services which are offered by the Forex IB are:

• Ascertain the needs and perform customized handling of the clients.

• Help the novice traders with the opening of the funds.

• IB helps the client by facilitating the funds.

• Offer various marketing and technological solutions to the clients apart from the business and research solutions.

• They establish a system of referral and accounting while at the similar time they work and select an excellent platform for their clients.

• They undertake the responsibility of mailing the clients with account information and daily reports.

• They extend value added services to their clients free of cost since they will be paid per client while they introduce them to the clearing firm.

• As the IBs are compensated every time their clients make a round turn trade, many of the IBs who have a strong client base will present their clients with a rebate on every trade that they make.

• They support and prove to be a backbone for their clients while resolving their claims and solution.

The Forex IB is a like a catering arm dealing with the customers at the Merchant firm. As an Offline Forex Partner, they drive the business to the clearing house and present extra support for the dealers as well as the clients. The dealing firms usually have a close association with IB and present them with additional attractive perks which are then transferred on to the IB's client. Many times the traders do not opt for the IBs since they feel they are going through the middle men, whereas in actual these IBs are no middlemen. These IBs cannot hold the funds of the clients and they are responsible for only augmenting the potential of their clients for their success while trading

at the FX market.

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Shannon Hill is an experienced foreign exchange trader and recommends YTFX Affiliates for the best affiliate programs online for great incomes. Be a [forex IB](#) or introducing broker and avail numerous benefits in the form of attractive commissions as a [forex partner](#).

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