

Article published on November 29th 2011 | Internet

In the present world scenario, it is impossible to think of conducting business without the aid of some kind of technology, especially information technology. An invention of information technology, the Internet has become an integral part of not only business but of our everyday lives. In the context of the Internet in a business environment comes the usability of online marketing and thus emails. Email marketing has caught on like wild fire in the world of online marketing. The wide reach at such low cost was unthinkable even a few years back. And when the mention of email marketing comes, the context of SMTP server cannot be far off as these two are more closely related to each other than is apparent.

To understand how an SMTP mail server can help you in your email marketing campaign you must first know how this process of emailing works. When you use a mail website like gmail or yahoo, the mail you send is first sent to the web SMTP server owned by these domains. From there onwards, the mail is sent to the concerned recipients. The problem with these mail servers like gmail and yahoo is that these are used by common people all over the world and for that reason, each day or rather each moment thousands of mails are sent across the world. For this reason if you alone send thousand mails each day for the purpose of email marketing the SMTP mail server of these domains gets jammed with the result being failure delivery of the mails. How would you feel if after spending a fortune on buying customer database for the purpose of email marketing, most of them remain undelivered? Hence it is better to have a personal SMTP server for your business.

An SMTP mail server is quite easy to install and maintenance too does not requires much fussing. You can hire a professional or outsource the job to a company. Sometimes even after having a own business SMTP server your bulk mails can report failure delivery but before spending on replacing or repairing of the server make sure you know the real reason. There can be a number of reasons behind the failures like the contents of your mail, the frequency of sending the mails and so on. Keep this in mind while email marketing, install an SMTP mail server and see your business grow.

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Article Keywords: SMTP server, SMTP mail