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How to Become SEO Reseller by [Seo Reseller](#)

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Search engine optimization (SEO) is the process of optimizing a website, a particular Web page in a website or a blog so that it ranks high in search engine results pages (SERPs) of major search engines.

You could make good money as an SEO reseller. Becoming a reseller is also advantageous in that you do not need technical training in SEO and you get to work from home. SEO resellers offer outsourcing services to SEO companies. A reseller can be extended into a private label (white label) reseller. Resellers represent SEO companies and market the services they offer for these companies. For their efforts, the resellers will get paid for every client brought in and who signs up for the SEO services. The reseller will also get paid for repeat customers. With a repeat customer, the reseller gets paid for every month that the client is with the SEO Company.

You should start your own business if you want success as a White Label SEO reseller. You will use the company to retain control over your clients, to do the billing and to answer any questions that they may have. All you need to do is contact the SEO service you are representing for an answer that the client asks. SEO firms work closely with resellers because they are able to concentrate on the actual job of search engine optimization.

To become a successful White Label SEO reseller, you first need information on the different SEO companies that are found on the World Wide Web. You should partner with a credible and reliable SEO agency to partner with since this will also show that you are credible and reliable and you will need to do a lot less to attract clients. You could find a credible and reliable company through customer testimonials, online discussion forums, recommendations and independent reviews in magazines and review sites.

If you want success as a reseller, you will need the latest programs and tools for the job. You will need agency programs, SEO tools programs, co-branded affiliated programs, and API/White Label Programs. Go for the program that best suits your particular needs.

You need an online presence if you are to succeed as a reseller. Having an online presence is important because you will reach a global audience, meaning you will make a lot more money. An online presence gives you unparalleled convenience in that the website will promote itself.

You could offer incentives to customers and potential customers. Bargain for a big piece of the cake with the SEO Company. You could act as an SEO reseller for more than one SEO company, but be careful not to bite more than you can chew.

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