



## Article Side

Gary Smith SCS Agency | SCS Insurance Broker â€™ SCSinsuranceinc [Gary Smith](#)

Article published on March 12th 2012 | [Insurance](#)

Gary M. Smith CPCU executive Vice President of SCS attended the 5 year anniversary celebration of Pure Insurance Company.

This was held on 2/16/12 at their offices in White Plains New York. It was a great evening to be able to meet with the management team of Pure and other agents to discuss the marketplace and Pureâ€™s strategy going forward.

SCS was one of the first and select few agencies that were chosen in the state of new york to represent Pure when they entered the state of New York three years ago.

Pure Insurance is a personal lines reciprocal Insurance Company who targets the high value personal lines account. They write everything from Homeowners, Automobile, Yachts, valuable articles and more. Pure is now licensed in over 39 states and plans to be licensed in all states in the next few years.

Pure writes the same types of clientele as Chubb & Son, AIG/Chartis, Firemenâ€™s Fund and Ace.

Gary M. Smith CPCU overseas the Personal Lines department of SCS Agency, Inc. and Jamie Rogers the personal lines manager works closely with Gary on an every day basis.

Gary is one of the owners of SCS Agency, Inc. located in Great Neck, New York. He holds the CPCU (chartered property casualty underwriter) designation.

Gary lives in Merrick New York with his wife Lori, they have three grown sons and a new granddaughter.

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SCS Agency is an insurance producer licensed by the State of New York.

Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction typically involves one or more of these activities.

Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party.

Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In some cases, other factors such as the volume of business a producer provides to an insurer or the profitability of insurance contracts a producer provides to an insurer also may affect compensation.

The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and (if applicable) compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by requesting such information from the producer.

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Article Keywords:

anthony charles scs agency usa, Anthony Charles Shetucket plumbing