



# Article Side

Role of Promotional Items in Marketing Strategies by [Julia Roger](#)

Article published on June 14th 2012 | [Business](#)

Marketing has always been the backbone for any business organization. However, a marketing program can only be successful if the customer is aware of the products. Hence, it is important to educate the customer about the product. Large business houses often resort to the television or the newspaper ads to reach out to the cliental. However, if the finances are a bit limited one will have to think of alternative means. Within limited capability one can have a look at the concept of promotional items. The process here is simple. An item is selected. The name of the product or brand is printed on its body. The item is then distributed at fairs or gatherings.

However, there is food for thought. One must be very careful about the item, which is being distributed. Since profitability is the main area of concern, anything costly is simply ruled out because it will eat away the profits. Alternatively, anything cheap will simply have a bad effect on the brand image. Hence, a perfect balance is the need of the hour. Therefore, the concept of iron on patches can also be considered.

Since, it is all about style and elegance; these patches do make great promotional products. These have an adhesive backing on durable polyester patch. These patches can be sewed on clothing. It does change the whole concept and brings about style and elegance in clothing. As a producer, one can always print the name of the brand on the productsâ€™ body and distribute them at conferences or fairs. These make great promotional products. The more the user wears them at public places the more publicity is generated. It is a cheap but an effective medium to reach out to the customer. The impact in this form of promotion is always felt over the long term.

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Article Keywords:

iron on patches,promotional items