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Buying a car is arguably the second biggest purchase an Average Joe will ever make in his life. Unfortunately, despite the intensity 7 impact this expenditure has on one's finances, many men still neglect the value of properly educating themselves on the process – which often results in leaving the dealership with the feeling like one was robbed. Luckily, shopping for a new car can be less excruciating by avoiding these seven deadly sins.

## Sloth

The most common sin of car buyers is dilly-dallying. You don't need to be a genius to figure out that it takes a fair amount of work and research before driving off the dealership with the perfect car. The Internet provides thousands of sources for car reviews, ratings, and recommendations; all you have to do is move your fingers and read up a bit to get valuable information. Knowledge is your best weapon.

## Lust

First-timers have the tendency to fall in love with a vehicle because of its sleek appearance without regard for practicality. Car buyers should instead seek vehicles which fit their lifestyles to avoid regretting their purchases in the long run. List down your needs in order of priority, be it price, size, safety features, and others.

## Greed

Dealerships offer a wide range of vehicles, ranging from sedans, coupes, and convertibles to SUVs, pickups, and luxury cars. Unless you're making tons of money, you can never realistically own or keep every model that catches your fancy. Find a car you can reasonably afford to buy and keep.

## Envy

Most people buy vehicles at the wrong time just because they feel envious of the neighbor's new car or seeing an enticing advertisement on TV. Buy a vehicle for the right reasons, i.e. because you need it and not for the sake of keeping up with the Joneses. Edmonton residents drive their own vehicles on a daily basis because of the sheer size of the urban sprawl. Look for cars for sale in Edmonton that can serve these needs.

## Pride

Negotiations are inevitable in every car purchase. However, it does not mean you have to keep making offers at an insultingly low price. Negotiating for the selling price is a give-and-take process, and you can't always have it your way. When all else fails, consider Edmonton auto finance.

With today's busy and highly mobile lifestyles, cars have become an everyday necessity. Search for cars for sale Edmonton dealerships offer now, and find a vehicle you can rely on. Visit [KBB.com](#) for information about vehicle pricing and other details.

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