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Local business should use online business directory to promote their business by [IRFAN](#)

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If you get a chance to check any business promotion website these days, you would surely note that one of their tips would include listing in any good business directory. Many people ask this question that is business directory better than giving ads in papers and on television. Well, you need to calculate the return on investment (ROI) in order to know the answer yourself.

Listing in any good business directory would mean that you are enhancing your digital foot print on the internet. If you plan to sell online, listing in business directory is a must. It is also equally important for local businesses to get listed in local business directories.

Earlier, yellow pages were used to locate local businesses and service providers whenever needed. Now, most of the people use internet and they still use business directories but there is a difference as these business directories are now online and you do not need to search through pages to find what you need. All you need to do now is to enter keywords and your desired item will be listed before you.

Major search engines have implemented search techniques which enables them to detect the IP of the users and locate the location and then present search results according to the location. This means if you are generating a query from London, the search engine will put in search results from London first.

This is an added advantage of a business directory because as a business owner, your search result will automatically be pushed whenever someone enters the keywords you have used to present your business.

Also, with a good business directory, you will have added advantage of putting in details about your business, images and most importantly a link to your website. Such links are of great importance as they are like recommendations in the world of internet. Such back links will not only give you more visitors to your website but better search engine rankings and better credibility.

Over all, for any local business, if you want to be known in all your area without adding too much a marketing budget, you should for sure go for a good business directory listing.

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